

e-Mobility





Our # **MISSION** is to enable and accelerate energy transition of private and public transportation towards electric mobility.

We look at different customer needs



End Users



Commercial & Industrial



Car Manufacturers



Utilities



Municipalities



Needs:

No range anxiety & easy access to electric charging

Electric mobility as a way to attract new customers

Looking for a partner who provides turnkey solutions

Looking for a partner who understands grid issues and provides customized solutions

Enable electrification of private and public transportation

The answer: our Intelligent Charging Solutions



At home



At work



Off Grid



On the road



JuiceBox AC
AC charging up to 22 kW

JuiceBox DC
DC charging up to 40 kW

Juice2Grid
Bidirectional DC up to 15 kW

JuicePlug (US)
Retrofit at socket-level

EMM Platform

JuicePole
AC charging up to 22 kW
Potential 43kW version

JuiceBoard
Retrofit at PCB-level

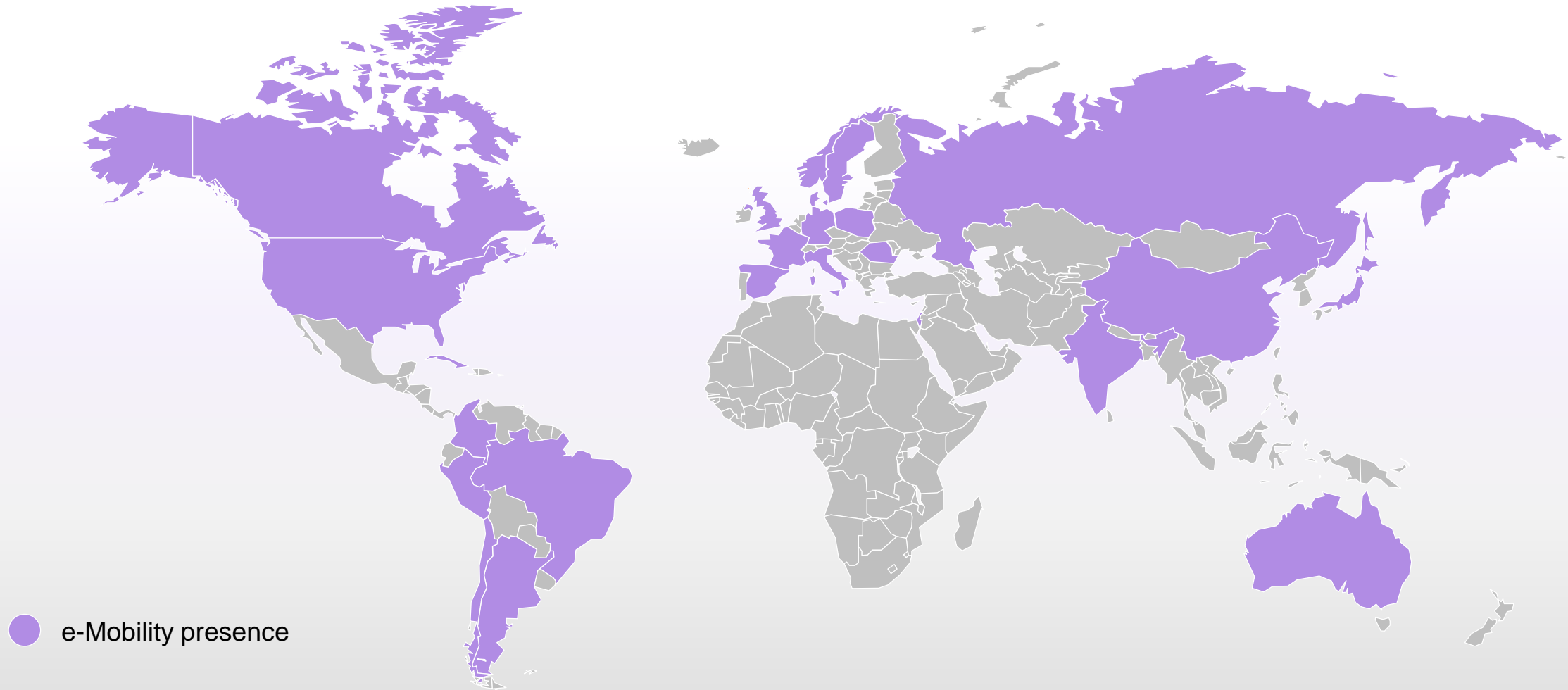
Design under development

High Power Charger
DC charging from 150kW to 350kW

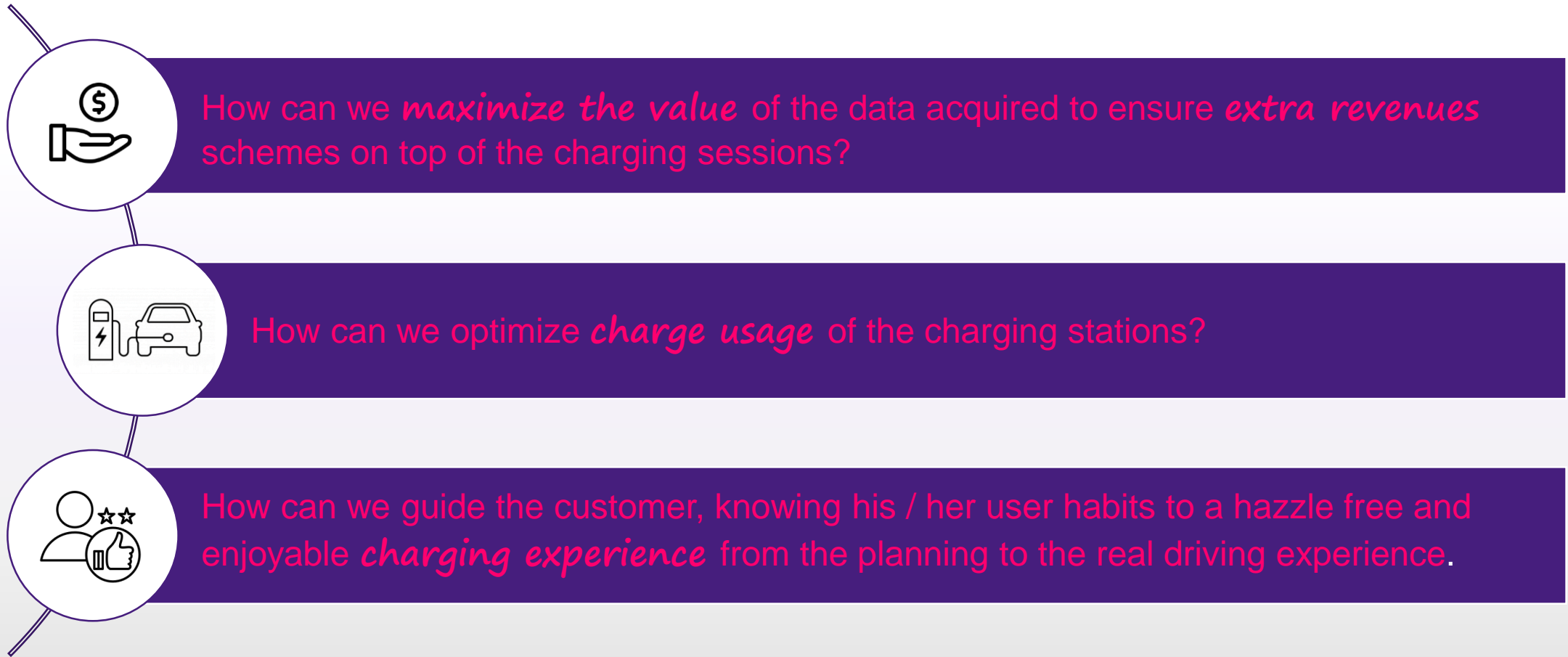
JuiceLamp
AC charging up to 22 kW

Fast Recharge Plus
AC charging up to 43 kW
DC charging up to 50kW

By 2021 we will be managing over 455.000 charging points...this means millions of data points

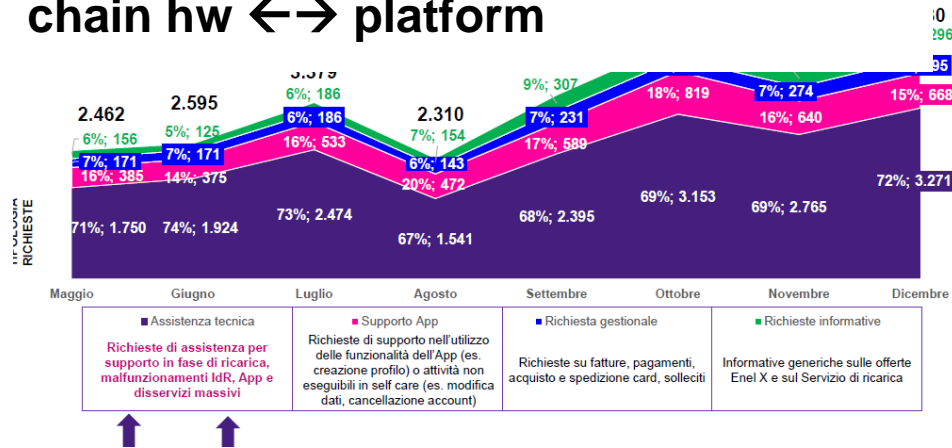


The challenge for you



From gold rush to uptime / 1

> 70 % CC incidents are linked to com chain hw ↔ platform



When backend is down, all charging points are inaccessible



Connection

Without SIM / mobile
 < 100/300 eur/unit (AC/DC) HW overhaul cost + installation on site

Disaster recovery

DC / subset of DC public charging able to remain up and running in case of backend down
 different from today logic: «all open» / free charging

From gold rush to uptime / 2

Power cost (based on max peak) may represent up to 50 % energy cost for HPC sites



EV peaking (eg thanksgiving) need to be adressed with temporary solutions



Site optimization tool

POC saturation & recurrent users patterns for site optimization tool

- 1) **within existing contracted power** availability: hw rightsizing among availables DC 50/ DC 15 / DC 120 with powersplit / capcharging
- 2) **power extension** planning: BC check based on recurrent ev's logs + registrations projection in 3y
- 3) **temporary mobile support**

From gold rush to uptime / 3

Not all HW failures are detected from remote



Site unavailability could be offshooted from missed charging logs



O&M optimization tool

- 1) **Scheduled** maintenance scheme on DC infrastructure based on: Calendar / kWh / sessions / asset type / failure rate / location ...

- 2) **PREactive customer caring** / intervention based on:
 - missed charging log (reserved / open → 0 kWh) analysis
 - **Mechanical failure** (eg: socket / screen / cable, plug – all not remote detected)
 - **Human interface** (eg: start/stop procedure optimization: timeout, rfid, messages)
 - **Environmental** (eg: ICed, lot unaccessible for works / road closure)

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Thank you!