

ABOUT THE SEEKER

With a presence in Europe, America, Asia, Africa and Oceania, Enel Green Power is a global leader in the green energy sector*, with an annual production of approximately 108 TWh**. Enel Green Power operates in 29 countries and has a managed capacity of over 43 GW (including over 39 GW of installed capacity); with more than 1200 plants and a generation mix that includes the main renewable sources: wind, solar, hydroelectric and geothermal power. An additional 7.8 GW of capacity is scheduled to be built by 2020. Technological and geographical diversification are the main pillars of the company's development strategy, which focuses its investments in growing markets characterised by an excellent availability of natural resources, strong energy demand growth rates and a stable socioeconomic situation. Enel Green Power has promoted an increasing incorporation of sustainability into its strategic vision, with the goal of increasing the benefits for the local communities where the company is active. The company has shifted from a reactive to a more proactive approach to critical issues, aimed at identifying opportunities for Creating Shared Value together with local communities. Enel Green Power believes that renewable energies are an important tool for promoting the competitiveness of the countries' production industry and for guaranteeing the security of energy supplies: indeed, energy production from green sources contributes to creating greater energy autonomy and, at the same time, it helps protect the environment.

Thanks to its research, technological innovation, internationally-renowned operational excellence, and the hard work of almost 7600 people, Enel Green Power looks to the future fully aware of its potential for growth, both in terms of its size and operational performance. Enel Green Power invests in new businesses and technologies so as to improve its flexibility and performance, such as the integration of storage systems into renewable plants and the combination of technologies using different sources in the same plant (hybridisation). The company is eager to step into new markets, as demonstrated by its recent entry into the markets of Zambia, Indonesia, Germany, Russia, Australia and Ethiopia, positioning itself as one of the main players in these areas that represent a strong potential for growth.

With its international experience, Enel Green Power also develops custom projects to offer companies the best solutions when it comes to energy generated by renewable sources. Clean energy and sustainable projects, competitive costs and tailor-made solutions are the main benefits of the Power Purchase Agreement (PPA), tools capable of building strong, long-lasting partnerships with business and industrial clients. Enel Green Power is also one of the founding members of RES4Africa Foundation, the association founded in 2012 to promote renewable energies and the spread of know-how on the African continent.

*In terms of installed capacity of private operators.

** Data at 31 December 2018.