

## ABOUT THE SEEKER

**Enel** is a multinational energy company and one of the world's leading integrated electricity and gas operators. Enel works in 35 countries across 5 continents, generating energy with a net installed capacity of almost 85 GW, selling gas and distributing electricity across a network spanning approximately 2.2 million km.

With 63.5 million end users around the world, Enel has the biggest customer base among its European competitors, and it is one of Europe's leading energy companies by installed capacity and reported EBITDA. The Group is made up of nearly 62,900 people who help promote Enel's two cardinal principles: innovation and sustainability.

Enel is dedicated to creating innovative solutions that meet society's changing needs. Through its [openinnovability.enel.com](https://openinnovability.enel.com) crowdsourcing platform, the company connects people and ideas from across the world, encouraging anyone to propose sustainable innovation projects and solutions that help develop local communities.

Enel is also committed to helping to achieve four of the 17 UN Sustainable Development Goals (SDGs):

1. Access to affordable and clean energy
2. Support for quality education
3. Contributing to socio-economic development in the communities in which Enel operates
4. The fight against climate change

**Enel** and **Ferrovie dello Stato Italiane** have started a collaboration to deploy innovative projects in the fields of energy and transportation, focusing in particular on electric mobility and energy efficiency.

**Ferrovie dello Stato Italiane** is an international mobility company, integrating several modes of transports, and offering a wide range of transport services. It is Italy's top industrial group in terms of investments (€5.6bn) in 2017 with revenues at €9.3bn, EBITDA at €2.3bn and net profit at €552m. Ferrovie dello Stato Italiane Group's strategy is based on technological innovation, internationalisation and digitalisation, offering a large integrated mobility project. FS Italiane transports over 750 million passengers every year by rail (600 in Italy, 150 abroad), 290 million by bus (160 in Italy, 130 abroad) and 50 million tonnes of freight.

**Enel X** is a global company that uses smart, simple and fast technologies to help our customers discover a new way of using energy, all over the world.

In order to provide the new solutions requested by customers Enel X has structured its business line into four Global Product Lines:

- **e-Industries**, offering solutions aimed at large-scale customers, with a particular focus on flexible services;
- **e-Mobility**, with the aim of becoming the technological leader in the sector and promoting increasingly widespread and efficient electrical mobility;
- **e-Home**, dedicated to residential customers;
- **e-City**, offering public administrations and municipalities integrated services and connectivity solutions.

Alongside the four Global Product Lines, Enel X has also created the "**Innovation & Product Lab**," which conceives, develops and tests new products and services. This is often with the help of customers.